# Business Planning and Execution Functions

All new functions to support the 1997 National Workplan Pack Promotions are replicas of the 1996 Partners Promotion functions. Each old Partners function number is listed with the corresponding new function number. Functionality for each remains the same.

| Old Function Number | New Function Number | Description |
|---|---|---|
| J31 | N31* | Modify Workplan using Master List |
| J32 | N32* | Modify Workplan Qty. by Account |
| J33 | N33* | Workplan Maintenance by Promotion |
| | N34* | Print Workplan using Master List - new function that allows scroll list printing of allocation plan by territory. |
| J41 | N41 | Add accounts to generic templates |
| J42 | N42 | Generic Template Maintenance |
| J45/G55 | N45 | Print Generic template |
| G56 | N46 | Print Generic Template by Direct |
| G58 | N48 | Build SMS Locator List by Generic |
| J51 | N51 | Add accounts to VAP template |
| J52 | N52 | VAP template maintenance |
| J53 | N53 | Account search in VAP template |
| J58/V55 | N55 | Print VAP templates |
| J56 | N56 | Move accounts from VAP to Generic |
| J57 | N57 | Move accounts to VAP or generic template |
| J58/V58 | N58 | Build SMS Locator List by VAP |
| J60 | N80 | Reports |
| J61 | N81 | Print Accounts |
| J62 | N82 | Promotion Summary Rpt |
| J63 | N83 | Promotion Worksheet |
| J64 | N84 | Projected VAP Rpt |
| J66 | N86 | Promotion Posting Rpt |
| J67 | N87 | Templates Not Posted |
| J68 | N88 | Non-VAP Accounts Rpt |

*The N31, N32, N33, and N34 functions should be used to adjust "MODEL" quantities. The remaining "N" functions to be used after the templates are created. (The transfer functions are not complete and will be communicated later in November.)

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Source: https://www.industrydocuments.ucsf.edu/docs/mqbp0000